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Cancels all previous lists.

# PRICE LIST

January 1st.,



N.R.A. MUMBER

### BALLER J. HORINERT

Pacific, Westington

At prices shown in this list, I prepay transportation charges to any point in the United States or Canada. However, I do not make parcel-post shipments to eastern or mid-western points until after March 1st., except Pacific coast orders which can be shipped at any time. Orders of \$10.00 or more will be shipped immediately by express if you require immediate delivery.

I do not accept retail mail orders under \$2.00. On all orders of \$5.00 or more, accempanied with cash in full, you may select free bulbs of your own choice to the extent of 10% of your order. If you prefer, you may send  $\frac{1}{4}$  cash with your order and the

balance any time before shipment is wanted.

IF ANY BULB ORDER WHEN RECEIVED IS FOR ANY REASON WHATSOEVER UNSATISFACTORY, THE BULBS MAY BE RETURNED TO ME, AND YOUR MONEY PLUS TRANSPORTATION CHARGES WILL BE REFUNDED YOU WITHOUT QUESTION. An increasing amount of my business each year is from old customers. This is my tenth year as a commercial gladiolus bulb grower.

Note that the glads on the following list are priced per 10 or per bulb, as shown after each variety. You may order 3 or 5 bulbs at the 10 rate, except that I sell no single item for less than 15¢.

Abbreviations: (cr)cream, (lav)lavender, (lt)light, (rffld)ruffled, (wh)white. Varieties recommended for commercial cut-flowers marker (#). Varieties that I recommend are marked with one star(\*), and extra fine varieties with two stars(\*\*).

Variety	Description	Per	Large	Medium	Small	Bulb	lets
Colores a colorege de Colores colores de Col	(unintegranden i suurin rasuhmatikulla si ninggi sassalan - rapin	diamento de l	1 & 2	3 & 4	5 & 6	Per	
AIDA * Early,	deep violet. Red throat.	10	\$ .50	\$ .25	\$ .15	20	\$ .15
	all, lily-like white. Pure.	10	.75	.40	.25	50	.20
	Large orange-salmon.	1	1.00	.50	.25	2	.20
	e, large, smoky rose.	10	1.50	1.00	.60	10	.25
BELLA DONNA	New, light violet-blue.	1	2.00	1.50	1.00	1	.40
BERTY MAIR *#	Sturdy, tall lav, or throat.	1	.25	.15		10	.20
BERTY SNOW *#	Lav pink, or throat.	10	.40	.25	.15	50	. 1.5
BETTY NUTHALL	**# Orange-pink and yellow.	10	.40	.25	.15	50	.15
BILL SOWDEN *	Bright blood-red.	10	1.50	1.00	.50	10	.15
BLUE DANUBE '	Tall, light violet-blue.	1	.30	.20	.15	10	.20
BLUE TRIUMPHA	FOR * Large, light violet.	1	.25	.20	.15	10	.20
CECIL Orange		10	1.00	.50	.25	15	.15
CHAS DICKENS :	**# Very tall purple.	10	.30	.20	.15	Pkt	.15
COMMANDER KOE	AL **# Tall blood-red. Fine.	10	1.00	.50	.25	25	.15
CORONADO * La:	rge rffld wh, lav throat.	10	.60	.40	.25	25	.15
CORYPHEE **#	Tall light rose-pink.	10	.60	.40	.25	25	.15
DEBONAIR * Tal	ll pink, cream throat. wew,	1	1.25	.60	.35	3	.25
DR F.E.BENNET	I **# Brilliant scarlet.	10	.30	.20	.15	Pkt	.15
MILE AUBRUN	** Tall, smoky bronze-red.	10	.30	.20	• • •	Pkt	.15
	* Large scarlet.	1	1.00	•50	.25	3	.25
FATA MORGANA	*# Pink and croam. Tall.	10	2.00	1.25	.60	15	.15

Variety Description	Per	Large	Modium	<u>Small</u>	Bulb.	lets
WITH D WARSHAL Smaler and with alote where	10	\$ .90	\$ .50	\$ .25	15	<b>\$ .</b> 15
GATE OF HEAVEN * Rffld golden vellow. New.	10	2.00	1.50	1.00	1	.25
GOLDEN CHIMES ** A good, clear yellow.	ì	1.50	.75	.35	2	.25
COLDEN DREAM # A very tall yellow.	10	•30	.20	.15	Pkt	.15
GOLD EAGLE Early golden yellow.	10	.30			Pkt	.15
MEAVENLY BLUE * Light violet-blue.	10	•50			Pkt	.15
INSPIRATION * Ruffled deep pink.	1	•35	.20	.15	5	.25
IRENE *# Salmon-rose. Many open.	1	.35	.25	.20	3	.25
JANET Odd greyish rose. Dainty.	10	.70	.40	.20	15	.15
JESSIE Good, bright pink.	10	1.00		.25	10	.15
JOERG'S WHITE * " Large milk-white.	10	•30	.20	.15	Pkt	.15
COH. S. BACH * Good pink. Many open. New.	1	2.00		1.00	1	.40
SUBILEE Large lavender-pink.	10	.50	.30	.20	20	.15
FING ARTHUR Large rffld lavender.	1	•30		.25	5	.25
FING GEORGE Tall red, cream threat.	10	.50		•20	20	.15
TADY LORENE Good pink, yellow throat.	10	.75	.45	.20	25	.15
A PALOMA *# Tall, attractive orange.	10	.75	•40	•20	50	.15
LIBELLE * Good, light violet-blue.	1	.30	.15	• • •	5	.15
AID OF ORLEANS **# White, croam throat.	10	2.00	1.50	1.00	10	.20
MAMMOTH WHITE *# Largo, pure white.	10	.90	•50	.25	30	.15
MISS DES MCINES * Clear lav, white throat.	10	1.00	•60	•35	15	.15
MRS LEO MILLER Rffld orange-pink.	1	1.00	• 50	•30	3	.15
MRS T. E. LANGFORD *# Rffld pink and croam	. 1	•50	•25	.15	6	.15
MRS LEON DOUGLAS *# Very tall salmon-pink.	10	.30	.20	.15	Pkt	.15
MRS P.W.SISSON *# Soft shell pink, or throa	at. 10	.30	.20	.15	Pkt	.15
MARMORA **# Smoky lav-grey. Fine.	10	.30	.20	.15	Pkt	.15
MARY FREY Early lavender with dark threat		.30		.15	Pkt	.15
INUET **# Large lavender. Very good.	10	.40	.30	.20	Pkt	,15
NOTHER MACHREE *# Tall smoky lav-groy.	10	.90	•50	.30	20	.15
NELLY Rose-pink, red throat blotch.	10	1.00		.25	10	.15
PELEGRINA ** Fine, dark violet. New.	1	.30	.20	.15	8	.25
PFITZER'S TRIUMPH ** Large scarlet.	10	.30	.20	.15	Pkt	.15
PICARDY **# Beautiful salmon-pink.	10	2.00	1.20	.75	5	.15
PIRATE * Deep rose red.	10	2.00	1.20	<b>.7</b> 5	5	.15
PURPLE VICTORY Wearest true purple.	1	•50	.30	• • •	3	.15
ROSABELLA * Soft pink with 1t throat.	. 1	.90	.50	. <b>7</b> 5	4 2	.25 .25
ROSEMARIE PFITZER **# Very light pink. New.		1.75	1.25			
RED LORY * Rose-red, many open. SALBACH'S ORCHID *# Large lt rose pink.	1	.25 .30	.15 .25	.15	• 5	••• 3.5
SCHWABENGIRL # Large pure pink.	1	.25	.15	• ± €1	10	.15 .15
SEESTERN Lt salmon-pink, dark throat.	1	1.50	1.00	<b>.7</b> 5	2	.25
SCLVEIG *# New sensational white.	1		12,00	• 10	l	1.00
SPIRIT OF ST LOUIS Early, 1t orange.	10	•30	.20	.15	Pkt	.15
SPRAY OF GOLD New 1t golden yellew.	10	1.50			5	.15
STAR OF BETHLEHEM * Large white, or throat.		2.00	1.25	.80	1	.25
SULTAN **# Rffld rose-red. Fine glad.	ı	.50	.30	.20	3	.15
			cleased			
TIP-TOP * Tall scarlet, darker throat.	1	3.00	•••	• • •	1	.40
TRUDEL GROTZ Large pink, red throat.	10	•30			Pkt	
WASAGA * Rffld. Clear buff. Now.	1	1.30			3	.25
"INGED VICTORY Large clear pink.	10	1.00			Pkt	.15
WOLFGANG VON GOETHE ** Raspberry red. Large		•30	.20	.15	10	.15
SURTEMBERGIA *# Large scarlet, 1t throat.	1	.30	.20	.15	10	.15
M.H. PHIPPS * Beautiful pink, many open.	10	.30	.20	15	Pkt	.15
	no 1000 11-100			- `	•	

#### QUANTITY PRICES - SPRING 1934

The following list is priced per 100, transportation prepaid by me. (My choice of parcel-post or express.) You will note that many of these prices are the same, or even less, than some growers are listing not prepaid. 25 or more bulbs at the 100 rate, print or pint of bulblets at the quart rate. But, NO ITEM SOLD FOR LESS THAN 15%.

Priced per 100. Size	log. 1		3	4	5	6	Bull	blets
	la in.up	1分-14	14-1	1-3/4	3/4-1	है-दे	Per	
AIDA		\$ 2.40	9 1.80	\$ 1.55	\$ 1.10	\$ .90	Qt	\$3.00
BAGDAD	\$15.00	13.00	10.00	8.00	6.00	5.00	100	2.00
BERTY SNOW	2.50	2.00	1.40	1.00	.75	.50	Qt	1.50
BETTY NUTHALL	2.50	2.00	1.40	1.00	<b>.7</b> 5	.50	Qt	2.00
CHAS DICKERS	2.25	1.75	1.25	<b>.7</b> 5	.50	.40	Qt.	1.00
COMMANDER KOEHL	6.00	4.80	3.00	2.00	1.30	1.20	ÚŁ	3.00
JORONADO	4.50	3.55	2.20	1.50	1.10	.90	Qt	5.00
CORYPHEE	4.50	3.35	3.50	1.50	1.25	1.00	Qt	5.00
DR F. E. BENKETT	2.25	1.50	1.25	.75	•50	.40	Qt	1.00
ELILE AUBRUN	2.25	1.50	1.25	.75	• • •	• • •	ut.	.75
FATA MORGANA	13.00	12.00	10.00	00.3	6.00	4.50	1000	5.00
GOLD EAGLE	2.25	1.75	1.25	.75	.50	.40	• •	0 r 0 •
GOLDEN DREAM	2.25	1.75	1.25	.75	.50	.40	Qt	1.00
JANTI	5.00	4.00	3.50	3.00	2.40	1.50	્રેષ્	5.00
JOERG'S WHITE	2.50	2.00	1.50	1.00	.75	.50	Qt	1.25
JUBILEE	4.00	3.00	2.50	2.00	1.50	. 75	Qt	4.00
KING GEORGE	4.00	5.00	2.50	2.00	1.50	.75	Qŧ	5.00
MAID OF ORLEANS	20.00	16.00	12.00	10.00	8.00	6.00		10.00
MANAGEMENT HTOMAKE	6.00	5.00	3.50	3.00	2.00	1.25	Qt	5.00
MARMORA	2.75	2.00	1.25	.75	•50		Qt	1.00
MARY FREY		1.75	1.25	.75	• • •	• • •	7	.75
MINUET		2.50	1.60	1.25	1.00	.70		2.00
NOTHER MACHREE	3.00	5.00	3.50	3.00	2.00	1.50		5.00
MRS LEON DOUGLAS	2.25	1.75	1.25	.75	• 50		ųt	1.00
MRS P. W. SISSON		1.75	1.25	.75	.50	.40	• •	1.00
PFITZER'S TRIUMPH	2.50	2.00		1.00	•75	.50	_	1.50
PICARDY		13.00						9.00
SPIRIT OF ST LOUIS	2.25	1.75	1.25	.75	• 50	.40		<b>. 7</b> 5
SPRAY OF GOLD	• • • •	• • • •	• • • •	8.00	6.00			8.00
TRUDELL GROTZ	2.25	1.75	1.25	.75	.50			.75
WINGED VICTORY	4.00	3.00	2.40	1.80	1.20		0t	
W. H. PHIPPS	2.50	2.00	1.50	• • • •	b • 0 •	• • •	Qt	1.00
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#### OUR TENTH ADNIVERCARY SPECIAL :

I had intended to make up a very attractive "set" as a special for our tenth year as a commercial grower, but on checking over my prices I find that they are already as low as most "special set" prices. So-o-o, here is what I am going to do: With each tenth order received from this list before March 1st., I will enclose gratis ten small bulbs of Picardy (they will all bloom) in addition to any other extras you are intitled to. And, in addition, if you have sent me an order for bulbs within the last two years, I will also enclose several bulbs of other new worthwhile varieties, to show my appreciation of your continued patronage. So if your order number ends in a neight, - look out for Santa Claus, when your package arrives.

#### HOW TO CONTROL GLADIOLUS THRIP.

The gladiolus thrip, a tiny sucking insect that made its appearance in the east a few years ago, has now spread to all parts of the country, including the Pacific coast. The thrip feeds on the juices of the plant, and where the infestation is severe they sc damage the buds that they do not open properly. The buds and bud sheath look very much like they had been scorched.

Government experts seem to be agreed that the thrip does not winter over out-doors, but are only carried over the winter on the bulbs in storage. It is a very easy matter to kill all thrips and eggs on your bulbs, so that you can be sure that you will not be bothered with them next summer, unless your careless neighbor fails to treat his and gives you a start during the growing season. The adult thrip will fly several hundred feet from one planting to another.

The following is a sure-fire method to kill thrips and eggs in storage: Place your bulbs, not too deeply, in boxes or in paper sacks, and add to them napthalene flakes (crushed moth-balks will do, if they are easier to get) at the rate of about one ounce to each hundred large bulbs. If in boxes, place a paper tightly over the top to confine the fumes, and if in paper sacks, close the mouth of the sack. Place in a fairly warm room for about three weeks, then shake out the napthalene and store bulbs for the rest of the winter in a cool place, about 40 degrees if possible.

Then in the spring at planting time, if you want to make doubly sure of the thrip, and as a fine disease preventative as well, give your bulbs either the lye treatment of the bichloride of mercury treatment. For the lye treatment, use one can of ordinary lys to about 20 to 25 gallons of water and soak the bulbs or bulblets for about eight hours, - longer will do no harm. For the bichloride treatment, use one ounce of bichloride of mercury to 72 gallons of water and soak bulbs for about eight hours. Dissolve the bichloride in a quart of hot water before adding to the cold water. Use this solution only in wooden, glass, or earthenware containers. It should be handled with care as it is a deadly poison if taken internally.

And dont be content with just treating your own bulbs, - sec that your neighbors and members of your flower clubs do the same. If all the gladiolus bulbs that are planted next spring, would be treated as mentioned above, it would likely be the end of the gladiolus thrip. And dont think that just because you saw no damage on your glads last summer that there cannot be any thrips on YOUR bulbs. A strpy thrip or two may have flown into your patch late in the fall and now be merrily feeding, and multiplying, underneath the husks of your choicest bulbs.

In my own bulb houses I am using Cyanogas as a fumigant instead of the napthalene flakes. We have thousands of square feet of crate and shelf space crowded with millions of bulbs, and the Cyanogas is more convenient to use for treatment of large quantities.

#### THE FAVORITES FOR 1932 and 1933.

While a list of the favorite varieties of any certain group of people, is not necessarily a list of the best varieties, including the new and little known ones, it is usually safe for the amateur to follow the choice of different gladiolus societies. Below are the favorite ten of the Washington Gladiolus Society for 1933, and of the American Gladiolus Society for 1932:

W.G.S.	1933	A.G.S. 1932		
Minuct	Commandar Kochl	Minuet	Dr F. E. Bonnett	
Picardy	Pfitzer's Triumph	Marmora	Mrs Loon Douglas	
Botty Nuthall	Marmora	W. H. Phipps	Pfitzer's Triumph	
Dr F. E. Bennett	Mammoth White	Botty Nuthall	Golden Dream	
Coryphec	Albatros	Picardy	Mother Machree	

Awarded the American Gladiolus Society Silver Modal -1929-1930-1933 Bronze Medal - 1931 - 1932 -